

# Endorsed Builders Exchange Payment Processing Partner

Sterling B2B Group leads the industry with over 10 years in the B2B processing space. Members that take advantage of the program receive *specialized B2B technology, cost savings, and concierge service and support.*

## INNOVATORS OF B2B TECHNOLOGY

**Sterling was the first B2B processor to trademark its Interchange Management® technology.**

It's challenging for merchants to stay current with the Card Network's (MC, Visa, Discover and AmEx) continually changing processing requirements and fees, which can happen every six months. Failure to stay current with the changes can significantly increase your payment processing costs.

Interchange Management® provides ongoing management of your transactions to automatically ensure your company qualifies for the best possible processing rates. We take the guesswork out of Level II, Level III and large-ticket reporting requirements.

## CONTINUOUS SAVINGS

Through our consultative approach, Sterling B2B Group works closely with our clients to learn about the intricacies of their organization and its specific needs. We can generally reduce client processing costs by 30-40%.

## CONCIERGE SERVICE AND SUPPORT

**All payment processors are not created equally.**

In fact, we are the exception. With a client retention rate of 96%, nearly 25% higher than the national average, we go above and beyond for our customers. In an industry not known for its customer service, we continue to exceed our customer's expectations.

"There were two factors that made us want to switch to Sterling - customer service and savings potential. These are two of the most important areas in deciding on a vendor in our buying group and Sterling fit both of them very well. Sterling listened to our needs and what we were trying to accomplish, and was helpful in educating our membership with flyers and webinars. I knew that this was a great program for our members, but they tend to have a 'wait and see attitude' and Sterling allowed our program to grow without pressure."

**- Robert Smith, National Service Cooperative**

## Benefits

- Reduce processing costs
- B2B e-commerce expertise
- Educational webinars
- Payment processing efficiency
- Secure customer data
- Month to month agreements
- No cancellation fees
- Guaranteed results
- PCI solutions
- Integration to ERP systems
- Report automation
- World class support

To schedule a **FREE Savings Analysis** call

**(216) 393-6300**

or via email at

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